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Is this job worth a framework?

Four tests a recurring job has to pass before building for it pays, and what we do when it fails one.

The problem it solves

Not every repeated job should become a framework. Some are cheap enough to keep doing by hand. Some change shape every time. Some are one judgement a person has to make anyway. Building for those costs more than it returns, and the framework quietly stops being used.

Four tests	Baseline first	We say no
all four, not three	timed and costed on real work	when it does not pay

The four tests

1. **It comes round often enough to pay back**
   A job done twice a year has to save a great deal each time. One done every month does not.
2. **It has a shape, even when the content changes**
   Same stages, same outputs, same checks. If the process is different every time, you have a series of one-off problems rather than a repeatable job.
3. **Most of the cost is assembly, not judgement**
   Reading, extracting, cross-checking and formatting are where a framework pays. If the expensive part is one person deciding, keep the person and automate the fetching.
4. **Someone can say what good looks like**
   If nobody can state the standard the output has to meet, nothing can check it, and a framework without checks is a faster way to produce the same uneven work.

What we do with the answer

- A baseline of the job as it is done today, timed and costed on real recent examples.
- A straight answer on whether it pays, before anyone commits to building anything.
- Where it does not pay, what would have to change for it to.
- Where it does, a scope and a price agreed before work starts.



Scoping costs nothing and ends in a written answer either way.
Framework builds from £1,500 + VAT.

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